# **Sponsorship & Advertising Opportunities**

# HIGHLIGHT YOUR COMPANY AND SALES OPPORTUNITIES... JOIN OUR SPONSORSHIP PROGRAMS.

### Early Sign Up Sponsorship & Advertising Discounts:

- Sign up by March 15 and receive a 15% discount
- Sign up between March 16 and April 15 and receive a 10% discount

For more information or to reserve your sponsorship and advertising contact Ms. Dana Soltis, Sponsorship & Advertising Manager, at dana@gnydm.com or 212-398-6922. The GNYDM welcomes all innovative ideas!

We are looking forward to making the GNYDM your most successful event.

# **SPONSORSHIPS AT-A-GLANCE**

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### **DESIGN YOUR OWN SPONSORSHIP**



Tote bags are of great demand to all dental professionals walking the Exhibit Floor. Have your logo and/or advertisement on one side and the Meeting logo on the other. 40,000 will be distributed to all of your designated attendee groups. Includes the cost of production.



Banners can be placed throughout the Jacob K. Javits Convention Center, in the registration and educational areas. Sponsorship includes installation, teardown and Javits Center space rental, but does not include production costs. Call for available locations and sizes. For multi year contracts, GNYDM will store the banner.



Your company's name and logo will appear at the bottom of each aisle sign throughout the Exhibit Floor. Sponsorship does not include cost of production. Multiple year contract available.



Invite Attendees to a casual gathering at your booth after the exhibit hall closes. From 5:30 p.m. - 6:30 p.m. Sunday through Tuesday you are invited to host an Exhibitor Cocktail Party at your booth. This will give Exhibitors a chance to have more personal contact with Potential Buyers and give a more detailed demonstration of products. The Greater New York Dental Meeting will provide bus transportation to the hotels, security and lights.



A two-sided banner (20' x 40') is placed over the grand staircase to the Crystal Palace Registration Area and Education Area. Sponsorship includes installation, teardown and Javits Center space rental, but does not include production costs.



Capture the attention of all the attendees. Place fun and innovative 3M graphics in the bathrooms on the exhibit floor letting attendees know about your product and the location of your booth. Also included is a 1 meter sign at every door.



Located in prime, high-traffic locations, the Indoor Column Wraps are a great way to get noticed by buyers as they make their way through the registration lobby and to the exhibit halls. Wrap your brand on one of many available locations sure to make a BIG impact.



Help attendees "get a charge" by sponsoring the mobile charging station located on the exhibit floor. Includes companies advertising message on the free standing charging station.



Held on Monday, this traditional luncheon honors Presidents and Deans of Dental Organizations and schools throughout the world. A Celebrity speaker addresses the audience as a highlight of the event. Printed brochures are provided at each table, highlighting the speaker and sponsoring company. Sponsorship also includes a table at the luncheon for representatives of your company and the opportunity to distribute materials and/or giveaways. Signage and promotional materials including the Program & Exhibit Guide recognition are also included. Luncheon tickets are available for purchase by all attendees. Company recognition and pictures with the Celebrity prior to the luncheon are included.



Designated areas on the Exhibit Floor are available for attendees to record Continuing Education Credits using the barcode on their badge. Sponsors receive recognition on individual computer terminals, in Greater New York Dental Meeting publications, as the sponsor.



Escalator Runners feature the sponsor's message on a long banner running between the up and down escalators. Railing advertising also available on request.



A 3M adhesive graphic can be placed on the floor near the registration area or the exhibit hall. Sponsorship includes installation, teardown and Javits Center space rental and production costs.



Your Company's advertisement or product is displayed near the registration area on free standing 38½" x 87" signs or exhibit hall entrance area. Costs include fabrication, labor set-up and dismantling and Javits rental. Each additional panel variation - \$275/ panel.



Your company's advertisement/logo displayed on the room keys at our headquarters hotel, the Marriott Marquis, or at the Sheraton and Westin. Production costs are included.



The International Reception is an invitation-only event honoring our international guests following the completion of the first full exhibit day of the Meeting. Recognition is via signage and promotional material can be distributed. The Sponsor is encouraged to attend and be recognized. Held Sunday, November 26th, 5:30-7:00 pm at the Jacob K. Javits Convention Center and there are over 750 attendees present at this event.



Located directly on the Exhibit Floor from Sunday through Wednesday, the Internet Café allows for all attendees to check personal emails and stay connected while visiting the Greater New York Dental Meeting. Sponsorship includes the rental of the computers, electric lines, T-1 lines, stands for the 8 computers and the appropriate space on the Exhibit Floor. The homepage on the computers can include your company's advertisement and booth number. Meter signs with your advertisement will be placed in the Café area.



The Jacob Javits consists of (1) 600 sq. ft. LED JumboTron situated in the center of the Crystal Palace and 70+ 42" plasma TVs with audio and video located throughout 4 levels of the Javits. The same content goes to the JumboTron and TVs Saturday through Wednesday. Show off you companies products and services where all attendees can see your advertisement.

Your advertisment will play 1 min for each hour of the show, Saturday through Wednesday. You can also split the 1 min per hour for 15 sec x 4 times per hour or 30 sec x 2 times per hour.



Every attendee at the Greater New York Dental Meeting must wear an identification badge. Supply us with approved lanyards and we will distribute them to all attendees. The badge holder kiosks are located on the registration level. Approximately 40,000. The Sponsoring company must supply the lanyards and have them approved to GNYDM standards.



The banners are located on the northern wall of the exhibit hall in the "Live" Demonstration area. In addition, there are other highlights taking place in this area which attract attendees. Banners provided by the exhibitor. Greater New York Dental Meeting is responsible for the installation and dismantling. Limited to two companies.

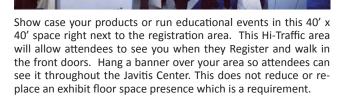


Create a 60 second commercial and information advertisement to be played in our 550 seat "Live" Patient Arena for 4 days. Your Advertisement will run during intermission between 9:30 a.m. – 5:00 p.m. This opportunity is limited to 4 companies to give you more exposure.



Your Company provides a notebook and pen for dental professionals at the Meeting. These books have your name and logo as well as the Greater New York Dental Meeting name and logo on the front cover. Product promotional literature can be inserted. The verbiage of the notebooks must be approved by the Greater New York Dental Meeting. They can be distributed in designated 1E Hall educational classrooms. This is an excellent way to get your Company's name in the forefront of dental education.

# REGISTRATION AREA DEMONSTRATIONS & CLASSROOM CALL FOR PRICING





The Sponsor's message is available on both sides of the headrest cover. Sponsorship includes production of a two-color design, installation and removal. Eight designated show buses will run continuously throughout the Meeting to and from the Jacob K. Javits Convention Center and Hotels.



For six consecutive days, buses will operate from early morning until evening throughout New York City, transporting dental professionals between their Hotels and the Convention Center. Your advertisement will be seen not only by the dental community but by thousands of pedestrian consumers who live, work or are visiting New York City during the height of the festive holiday season.

As the Sponsor, your Company's name and/or message will appear on the side of buses, route signs in hotel lobbies, on flyers containing bus schedule information and in our Program & Exhibit Guide. Sponsorship includes cost of signage production, display and labor.



This eye catching advertisement allows your company to be the first attraction seen by attendees entering the Convention Center. 3M Ad graphics are placed on the risers of the staircase back of the main concourse staircase steps. Sponsorship includes cost of graphic production, installation, teardown and Javits Center space rental.



Put your Company logo/ad on table tops located in our food court and cafes. Sponsorship includes installation, teardown and Javits Center space rental, and cost of production.



Help sponsor our 2<sup>nd</sup> Annual FREE Health Screening Fair at the Greater New York Dental Meeting where attendees can receive free Eye Exam, Blood Pressure, Hearing, Caries and Oral Cancer Screenings. If more information and details contact Dana Soltis at 212-398-6922 or dana@gnydm.com.



Placed eye-level, 2'x2' square 3M graphics on the glass doors along the entrance to the Crystal Palace. This includes installation, teardown, Javits Center space rental and cost of production. Minimum of eight. Double-sided available for an additional \$60 per panel.

\$8,950 package of 8 \$12,950 package of 12 \$16,950 package of 16 \$20,000 package of 20

### WIRELESS INTERNET CONNECTION \$19,000 PER DAY / \$78,000 - 4 DAYS



Help Meeting attendees stay connected and keep up to the minute with annual meeting events. Wireless service provides attendees access to the Internet and e-mail, throughout the main areas of the Convention Center, via their personal laptops, iPad and mobile device. Included is an advertisement on the login screen that pops up every time someone logs in.

# **Education Sponsorships**

### DENTAL HYGIENISTS/ASSISTANTS LECTURE SERIES - \$5,000

Sponsorship of the Dental Assistant & Hygiene Pavilion includes a choice of either a Full Day Seminar or Two Half Day or 4 quarter day



Seminar or two Hall Day of 4 quarter day Seminars for your dental team. The Cost is \$5,000.00 for the full day use of the classroom. Included in the sponsorship is signage throughout the exhibit floor, construction and Audio Visual set-up for the classroom. Your company is responsible for providing a speaker, speaker travel and transportation. One meter board will also be included with your advertisement for the day.

### **GENERAL PRACTICE RESIDENCY FAIR COLLATION - \$6,000**

Held on Sunday, the Fair provides junior and senior dental students with the opportunity to gather information regarding available general

practice residencies from representatives of over 60 hospital dental programs. With the growing importance of residency programs, this unique event is well-attended and provides your Company with exposure to the young graduating dentist.

Sponsorship includes: banners at the Fair area advertising your company as the

sponsor, refreshments, a table within the Fair for the distribution of materials to attendees by your representative, appropriate signage promoting the event and Program Guide recognition. Sponsorship does not include production of insignia or logo placement on banners. Materials are allowed to be distributed by the sponsoring company.

### **3<sup>RD</sup> ANNUAL GLOBAL ORTHODONTIC MEETING**



The Greater New York Dental Meeting continues its Orthodontic focused educational and exhibit programs. For additional information for the scientific program, contact the Global Orthodontic Chairman, Dr. Gail Schupak; orthodontics@gnydm.com.

### INDIVIDUAL EDUCATION PROGRAMS (COSTS VARY AS PER PROGRAM)

Your Company can sponsor scientific sessions. You can suggest speak-

ers who must be approved by our Education Committee, or we can provide them for you. Signage and Program Guide recognition are included.



### "LIVE" DENTISTRY ARENA - CONTACT FOR PRICING



An ultra modern High-Tech "Live Dentistry Arena" with seating for 550 will feature clinicians and exhibitors working with live patients to present the latest in new procedures and technology throughout the 4 days of the exhibition. It is located on the exhibit floor. Projected screens and LCD monitors surround the area.

### **SCIENTIFIC POSTER SESSIONS - \$6,000**

The Scientific Poster Session is an annual Sunday event that brings together dentists, post graduate residents, new dentists, dental and hy-



giene students, hew dentists, dential and hygiene students, hygienists and technicians from the United States and many international countries. This three hour session attracts attendees interested in research, dental procedural developments and technological advances. Sponsorship includes signage, recognition in our Program Guide, a table for brochures and your company representatives and refreshments.

### **TECHNOLOGY EDUCATION - \$3,500**

Participate in our Technology Education Classroom including daily 3-hour seminars on CAD/CAM, Cone Beam (CBCT) and Laser Technol-

ogy. The Technology Education classroom is right on the Exhibit Floor. Sponsorship includes the showcase of your product during the 3-hour seminar and your choice of speaker (must be approved by the Organization Committee of the GNYDM). Signage will be provided onsite and your logo will be featured in our Program and Exhibit Guide, in our Daily Onsite Newspaper as well as on



our Social Media Sites. Contact our Technology Chairman, Dr. Richard Oshrain; technology@gnydm.com.

### WORKSHOPS ON THE EXHIBIT FLOOR - \$3,500

A glass enclosed workshop seating 42 attendees is located right on the exhibit floor. This classroom is also highly visible to persons walking on



the exhibit floor. Signage indicating the sponsoring companies name is placed adjacent to the workshop room. The sponsoring company is responsible for supplies and equipment and clinician package which includes (hotel, transportation, and speaker honorarium). Speaker and honorarium must be approved by the Organization Committee. If you need a speaker, one can be provided for you.

### **4<sup>TH</sup> ANNUAL WORLD IMPLANT EXPO**

The Greater New York Dental Meeting again in 2017 will hold its World Implant EXPO which will focus on the sector

of Implantology. The GNYDM will expand its exhibit floor to include increasing sales opportunities for companies involved with implant products, technology, bone replacement materials and equipment.



Companies are encouraged to participate in this unique opportunity. For additional

information on the Implant EXPO, contact the Implant EXPO Chairman, Dr. James H. Doundoulakis; implants@gnydm.com.





# **GNYDM DAILY ON-SITE NEWSPAPER** The Exclusive Newspaper of the GNYDM

The official daily newspaper is distributed all 4 days, Sunday-Wednesday at the entrances to the exhibits, registration areas, and bus drop off areas. The newspaper includes, daily course/events listings, exhibit floor plan, education programs and classroom location, exhibitor listings, current dental articles and previous day wrap up. This is the **ONLY** daily newspaper distributed on-site for attendees to get general information and newsworthy articles about the show and advertisers. This is a great opportunity to reach attendees.

### Pricing is for 1 Advertisement in all 4 Editions Sunday – Wednesday There will be a one-time \$500 fee to change your advertisement daily.

Premium and full page advertisement receive a 500 word complimentary article in one edition.

Inside Front Cover - \$ 8,750.00 Full Page - \$6,500.00 Back Cover - \$ 8,950.00 Inside Back Cover - \$ 8,550.00 Half Page - \$3,950.00 Quarter Page - \$2,200.00

The dimensions are as follows:

 Full page:
 Half page:
 Quarter page:

 9.75 w x 14.25 h
 9.75 w x 6.625 h
 4.75 w x 6.625 h

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### Submit files in jpg, tiff or PDF. CMYK - 300 dpi.

Contact Ms. Dana Soltis for information and contract: dana@gnydm.com Deadline for artwork is October 6, 2017.









# **ADVERTISING**

## PROGRAM & EXHIBIT GUIDE SPECIFICATIONS

**Full Page** 

Half Page Horizontal

110,000 copies of the Program & Exhibit Guide are published annually and distributed to potential attendees. The Guide contains course synopses and speaker photographs, as well as an Exhibitor Directory, Product Index and Floor Plans. It encourages attendees to visit the Exhibit Hall and helps locate specific products and services. The Guide also serves as a year round reference source for use in the dental office for locating exhibitors and products. Take advantage of this opportunity to attract attendees to your booth and allow them to locate your telephone numbers and website address throughout the year.



\$3,995

\$2,850

**DEADLINES:** Your completed advertising contract and full payment, is due June 17, 2016. Advertising space will not be reserved without full payment. Cancellations will not be accepted. All artwork is due June 17, 2016. The Greater New York Dental Meeting is not responsible for reproduction quality.

### **COVER AND PREFERRED POSITION RATES**

Inside Cover Double Spread	\$12,695
Back Cover	\$10,895
First Page	\$7,900
Inside Back Cover	\$8,500
Opposite Table of Contents	\$6,975
ONLY 4-COLOR ADS WILL BE ACCEPTED FOR	THESE POSITIONS.

Decimal (WxH)	Numerical (WxH)
8.625 x 11.125	85∕s x 113⁄s
8.5 x 10.875	8½ x 10%
8.125 x 10.5	8¼ x 10½
8.625 x 5.625	85⁄s x 5 5⁄s
8.5 x 5.5	8½ x 5½
8.125 x 5.125	8¼ x 5⅓
8 x 10.375	8 x 10℁
8 x 5.125	8 x 51∕s
	8.625 x 11.125 8.5 x 10.875 8.125 x 10.5 8.625 x 5.625 8.5 x 5.5 8.125 x 5.125 8 x 10.375

For special position requests other than "Cover and Preferred," there is an additional charge of \$1,000. Booth numbers will be stripped in free of charge. No additional charge for bleeds.

**ADVERTISING RATES** 

ADVERTISING REQUIREMENTS: Please prepare your advertisement for submission as a High-Res PDF, Photoshop, InDesign, Illustrator EPS or TIFF file. Advertisements created in Microsoft Word or other applications not mentioned above <u>are not</u> usable. If you use a MAC, <u>include</u> a PDF, TIFF or editable EPS file in addition to source files. All EPS files should have fonts converted to outlines. All images must be at least 300 dpi. All advertisements <u>must</u> use CMYK colors and be accompanied by a color proof and production contact information. Advertisements with dimensions differing from those listed under Advertising Dimensions are subject to a 10% additional charge.

### **MULTILANGUAGE BROCHURE**



5,000 copies of this brochure, in seven languages, are made available to United States Embassies throughout the world. In addition, they are distributed at International Dental Meetings. The brochure contains general Meeting information, as well as, Hotel and Meeting registration forms.

### Closing Dates

Insertion order with full payment and artwork is due February 25, 2016. No cancellations are accepted.

Mechanical Requirements	<u>Width</u>	<u>Height</u>
2 Ads available 4-Color only	6″	9"
Single page		\$2,595

THERE'S AN APP FOR THAT! (MOBILE APP ADVERTISING)

The Greater New York Dental Meeting Mobile App will provide sponsors with the opportunity for promotion through smartphone banner ads and multimedia advertising. Various locations are available call for options and pricing.

### Multi-Rotation Splash Screen

**\$5,000.00 (Limited to 3 companies)** (1080 x 1920px) (780 x 1620 visual space plus 300px padding)

### **Multi-Rotation Banners**

**\$2,500.00 (Limited to 3 companies)** (1024 x 160px) (32 x 5 aspect ratio)

### Pop to the Top

\$500.00

Your company will appear at the top of the exhibitor listing with a sponsors ribbon.

### Push Notifications

\$700.00 for 5 (170 Characters)

Your companies notification will be sent at a specific day and time.



		<b>K DENTAL MEETING</b> IG CONTRACT	
GREATER NEW YORK DENTAL MEETING <sup>™</sup> 200 West 41st Street - Suite 800 New York, New York 10036-7203 Phone: (212) 398-6922 Fax: (212) 398-6934 E-mail: dana@gnydm.com Website: www.gnydm.com		<b>93</b> <sup>rd</sup> Annual Session November 24 – Nove Exhibit Dates: November 26 - Nove Jacob K. Javits Conve New York City, New	ember 29, 2017 ention Center
<b>TYPE OR PRINT. SIGN AND RETURN COMPLETED CONTRACT</b> Contact Dana Soltis at (212) 398-6922 or dana@gnydm.com			nation?
Company Name			
Address			
Company Email		_Company Website	
Telephone ( )		_Fax	
Advertising Contact Person			
Marketing Contact PersonE	Email	Telephone	Fax
<ul> <li>PROGRAM &amp; EXHIBIT GUIDE (PRINTED)</li> <li>Inside Cover Double Spread</li> <li>Back Cover</li> <li>Inside Back Cover</li> <li>First Page</li> <li>Opposite Table of Contents</li> <li>Full Page</li> <li>Half Page</li> <li>ADVERTISING BROCHURE</li> <li>Multilanguage</li> </ul>	\$12,695 \$10,895 \$8,500 \$7,900 \$6,975 \$3,995 \$2,850 \$2,595	<ul> <li>MOBILE ADVERTISING</li> <li>Mobile App Banner Ads</li> <li>Multi-Rotation Splash Screen</li> <li>Multi-Rotation Banners</li> <li>Pop to the Top</li> <li>Push Notifications</li> <li>JumboTron Advertising</li> </ul>	Call for pricing \$5,000 \$2,500.00 \$500.00 \$700 \$1,875
CONTRACTS RECEIVE PAYMENT All payments for advertising must be made by companding full payment. All advertising are non-cancelable and non-refundable the specified due date. Artwork submitted after specified GREATER NEW YORK DENTAL MEETING DOES NOT OMISSIONS OR INACCURACIES OF ANY KIND IN AN WE AGREE TO ABIDE BY ALL RULES AND REGULATING TUS AND SPONSORSHIP & ADVERTISING BROCHUM AUTHORIZED SIGNATURE	y check or credit e. Material/art m fied deadline will ASSUME ANY LI NY OF ITS PUBLI ONS GOVERNIN RE, WHICH ARE	ust be e-mailed or shipped to <b>Dana Soltis, d</b> incur additional charges. IABILITY OR RESPONSIBILITY FOR ANY T CATIONS. IG THE MEETING AS PUBLISHED IN THE 2 A PART OF THIS CONTRACT AS IF PUBLIS	ana@gnydm.com to arrive by YPOGRAPHICAL ERRORS, 2017 EXHIBITORS' PROSPEC- SHED HEREIN.
28			

	Exhibit Dates: November 26 - November 29, 20	017
<b>\CT TO</b> (212) 398-693 pm	34. Have questions or need additional information?	
	_City, State/Country, Zip Code	
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	SPONSORSH ACT TO (212) 398-693 m 	November 24 – November 29, 2         Exhibit Dates:         November 26 - November 29, 21         Jacob K. Javits Convention Center         New York City, New York         City, State/Country, Zip Code

### CONTRACTS RECEIVED WITHOUT FULL PAYMENT WILL NOT BE PROCESSED.

### PAYMENT

All payments for sponsorships must be made by company check or card\* (\*plus a 3% convenience fee.) All contracts must be accompanied with full payment.

All sponsorships are non-cancelable and non-refundable. Material/art must be e-mailed or shipped to Dana Soltis, dana@gnydm.com to arrive by the specified due date. Artwork submitted after specified deadline will incur additional charges.

GREATER NEW YORK DENTAL MEETING DOES NOT ASSUME ANY LIABILITY OR RESPONSIBILITY FOR ANY TYPOGRAPHICAL ERRORS, OMIS-SIONS OR INACCURACIES OF ANY KIND IN ANY OF ITS PUBLICATIONS.

WE AGREE TO ABIDE BY ALL RULES AND REGULATIONS GOVERNING THE MEETING AS PUBLISHED IN THE 2017 EXHIBITORS' PROSPECTUS AND SPONSORSHIP & ADVERTISING BROCHURE, WHICH ARE A PART OF THIS CONTRACT AS IF PUBLISHED HEREIN.

AUTHORIZED SIGNATURE \_\_\_\_\_\_ DATE\_\_\_\_\_\_

PRINT FULL NAME\_\_\_\_

DENTAL MEETING	CATER NEW YORK		
REATER NEW YORK DENTAL MEETING <sup>™</sup> 00 West 41st Street - Suite 800 lew York, New York 10036-7203 hone: (212) 398-6922 Fax: (212) 398-6934 -mail: dana@gnydm.com Vebsite: www.gnydm.com		<b>93</b> <sup>rd</sup> Annual Session November 24 – Nov Exhibit Dates: November 26 - Nov Jacob K. Javits Conv New York City, Ne	vember 29, 2017 rember 29, 2017 rention Center
YPE OR PRINT. SIGN AND RETURN COMPLET iontact Dana Soltis at (212) 398-6922 or dana		Have questions or need additional infor	mation?
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ddress	Cit	y, State/Country, Zip Code	
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